

1. General information

Company

Company name	<input type="text"/>	IST supplier no.	<input type="text"/>
Address	Street	<input type="text"/>	
	ZIP Code	<input type="text"/>	City <input type="text"/>
	Country	<input type="text"/>	
Website	<input type="text"/>		
Managing Director (CEO)	<input type="text"/>		
Legal form	<input type="text"/>		
Major shareholders	<input type="text"/>		
Locations/subsidiaries	<input type="text"/>		

Contact person

Name	<input type="text"/>
Position/Function	<input type="text"/>
Phone	<input type="text"/>
Email	<input type="text"/>

If available, please provide enclosed a company presentation!

2. Company information

Business information

Line of business	<input type="text"/>		
Year of founding	<input type="text"/>		
Turnover current year <small>(planned)*</small>	<input type="text"/>	Turnover last year*	<input type="text"/>

***Please specify currency**

Please name your most important products / product groups and their share of turnover (current year)

<u>Main products / -product groups</u>	<u>Turnover share</u>		<u>Main products / -product groups</u>	<u>Turnover share</u>
1. <input type="text"/>	<input type="text"/>	%	2. <input type="text"/>	<input type="text"/>
3. <input type="text"/>	<input type="text"/>	%	4. <input type="text"/>	<input type="text"/>
5. <input type="text"/>	<input type="text"/>	%	6. <input type="text"/>	<input type="text"/>

Please name your most important customers / main customers and their share of turnover (excl. IST METZ)

Main customers		Turnover share	Main customers		Turnover share
1.		%	2.		%
3.		%	4.		%
5.		%	6.		%

Number of employees (curr. year)		Number of employees (prev. year)	
thereof in Research & Development		thereof in Research & Development	
Purchasing		Purchasing	
Production/manufacturing		Production/manufacturing	
Quality assurance		Quality assurance	
Sales / Marketing		Sales / Marketing	
Administration, others		Administration, others	

Please describe the strengths and characteristics of your company

Information about business activity with IST METZ

Duration of business relationship with IST (in years)

Which IST associated companies do you currently supply or have already supplied?

- eta plus electronic gmbh S1 Optics GmbH

Which parts / products do you currently supply to IST METZ or have already supplied?

3. Purchasing & Logistics

Purchasing KPIs

Curr. purch. vol. per year (planned)*

Purchasing vol. prev. year*

***Please specify currency!**

Please name your **most important production materials** and their share of purchasing volume. (current year)

Materials	Share of purchasing volume	Materials	Share of purchasing volume
1. <input type="text"/>	<input type="text"/> %	2. <input type="text"/>	<input type="text"/> %
3. <input type="text"/>	<input type="text"/> %	4. <input type="text"/>	<input type="text"/> %
5. <input type="text"/>	<input type="text"/> %	6. <input type="text"/>	<input type="text"/> %
7. <input type="text"/>	<input type="text"/> %	8. <input type="text"/>	<input type="text"/> %
9. <input type="text"/>	<input type="text"/> %	10. <input type="text"/>	<input type="text"/> %

Supplier- and risk management

How many **active suppliers** for production material you have planned (Current basis. Year, planned)?

How many suppliers do you use to cover **80% of your purchasing volume** (Current basis. Year, planned)?

How many suppliers do you use to cover 80% of your purchasing volume? %

Where are your main suppliers located?

Country / region	Suppliers share	Share of purchasing volume
<input type="text"/>	<input type="text"/> %	<input type="text"/> %
<input type="text"/>	<input type="text"/> %	<input type="text"/> %
<input type="text"/>	<input type="text"/> %	<input type="text"/> %
<input type="text"/>	<input type="text"/> %	<input type="text"/> %
<input type="text"/>	<input type="text"/> %	<input type="text"/> %

Which **supplier management tools** do you use?

- | | | |
|--|--|--|
| <input type="checkbox"/> Supplier audit | <input type="checkbox"/> Value analysis with suppliers | <input type="checkbox"/> Others (please specify) |
| <input type="checkbox"/> Supplier rating | <input type="checkbox"/> Supplier day | <input type="text"/> |
| <input type="checkbox"/> Supplier workshop | <input type="checkbox"/> Obtaining financial information | |

Which price hedging instruments do you use (e.g. currency hedging, commodity hedging)? For which materials? Please explain briefly how to proceed.

Which additional risk management tools do you use?

Are you willing to participate in workshops for joint optimization of cost structure?

yes

no

Comment:

Are you willing to participate in joint improvement projects (also together with other suppliers)?

yes

no

Comment:

Are there any suggestions from your side?

Logistics

Which delivery concepts do you offer?

Consignment stock at IST

Kanban

Others (please specify)

Buffer stock

JIT-Delivery

4. Production

On which locations do you produce currently?

Which manufacturing technologies (e.g. turning, metal forming, coating) do you offer??

In which batch sizes or MOQ do you produce usually?

Single part production

Small batch production

Serial production

How do you ensure quality in production?

Which machines / tools do you use

Do you have own tooling and equipment construction department?

yes

no

Share of external works?

%

How complaints are processed in your company? Please explain briefly.

5. Quality & Environment

Which guideline is your Quality management based on??

DIN EN ISO 14001 ISO TS 16949 VDA 6.1 others (please explain)

What is your internal reject rate?

% of production

What is your complaint rate?

% of deliveries to customer

How do you ensure compliance with social and environmental aspects along your supply chain in accordance with national legislation?

Which methods of Quality management do you use? (e.g. design/process-FMEA, goods receipt-/ goods issue inspection, sample inspection, material inspection, SPC, QFD)

Do you have an environmental certification?

DIN EN ISO 14001 others (please specify)

Thank you for information!

Date:

Please send via mail to the requester

FB 0603_EN_10.23

WE HAVE THE CURE

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